



Exceptional People Delivering Exceptional Experiences

Secure, compliant hybrid cloud for service providers, channel partners and enterprise clients

Wherever you are in your cloud journey, we have the solutions and expertise to take you to the next step and beyond. With services that are compliant at the solution and the data center level, our legendary team of engineers will help you overcome your obstacles and accelerate transformation to achieve seriously exceptional outcomes.



Otava provides secure, compliant hybrid cloud solutions for service providers, channel partners and enterprise clients. By actively aggregating best-of-breed cloud companies and investing in people, tools, and processes, Otava's global footprint continues to expand. The company provides its customers with a clear path to transformation through its highly effective solutions and broad portfolio of hybrid cloud, data protection, disaster recover, security and colocation services, all championed by its exceptional support team.

Solution Framework

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CLOUD



Everyone knows collaboration is key to a perfect fit when it comes to cloud, but not everyone takes the time to do it right. Otava does. Whatever your performance, cost and compliance requirements, we'll work closely with your team to design and deploy hybrid cloud solutions that will support your loftiest business ambitions.



Managed private cloud

If you're a compliant-sensitive organization or rapidly growing business who wants the power of the cloud without the hassle of management, we've got what you need. Our cloud is audited against HIPAA, HITRUST, PCI, SOC 1,2,3, and ISO 27001. We work with you to architect the cloud configurations, deploy them and then provide monitoring/management to keep them running 24/7. Take it up a notch with SprawlGuard® protection, our unique cost management tool that's included with every cloud environment. Gain visibility into your overall spend, its changes and its impact so you can see and measure sprawl in real time.

Self-managed private cloud

Have your cloud cake and eat it, too. Get all the security and compliance you need hardwired in, including compliances with HIPAA, PCI, HITRUST, SOC 1, 2, 3, and ISO 27001, but have deep flexibility and management over the environment the way you want. We configure the hypervisor and give you access. Everything else we leave in your capable hands. Our usage-based model ensures you're only paying for what you need and nothing else. Ideal for software and content providers, service providers who want to manage the infrastructure on behalf of their end users, or if you're just someone who prefers to cloud solo.

Public cloud

Otava public cloud services include consultations to improve security and productivity in your cloud, custom tools to help manage and optimize costs, existing workload migration and 24/7 monitoring and support. Whether you're working with MS Azure, AWS, Google or a hybrid cloud environment, Otava is here to help you conquer your challenges to ensure your victory in the public cloud. Not sure if public cloud is right for you? Take our digital transformation assessment to see where your workloads fit best.

Cloud storage

Choose from multiple storage options to fit the unique requirements of your applications and data performance and retention needs. We offer performance storage, standard and cold storage so you can start storing your stuff in the right place.



DATA PROTECTION

Experience the peace of mind--and better night's sleep--that results from having well-architected disaster recovery and cloud backup environments in place. You decide whether you want to manage the infrastructure or have us do it for you. Choose from a complete suite of data protection services such as our Veeam Availability Suite or Disaster Recovery as a Service and then go relax, for a change.

Otava Cloud Backup powered by Veeam®

Otava offers a diverse range of cloud backup solutions, including Cloud Connect powered by Veeam®, Otava Managed Cloud Backup and Self-Managed Cloud Backup. We can support any infrastructure, including VMware, Hyper-V and physical servers so you can recover from offsite or onsite backup and ensure data availability with confidence. Whether you recover on a self-serve basis or with the help of our crack squad of savvy, motivated personnel, our engineers are happy to help you be the backup hero you always wanted to be.

Disaster Recovery as a Service

Otava's fully managed and turnkey DR as a Service offers the rapid recovery of virtualized applications that today's businesses demand. Deploy in any location at any time, and conduct tests as often as needed. Featuring RPOs of one hour or better (possibly in seconds), aggressive RTOs and custom playbooks tailored specifically for your organization, you'll have peace of mind that you can fail over on demand.